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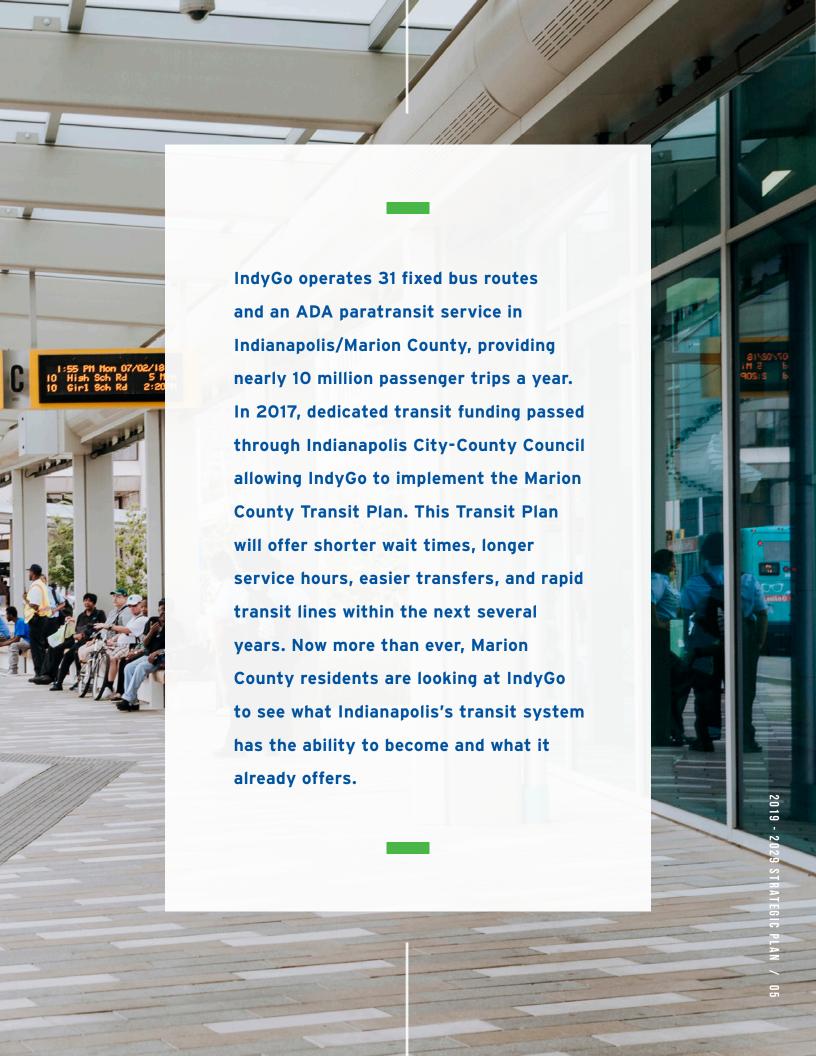
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/ 2019 - 2029 STRATEGIC PLAN

EXECUTIVE

SUMMARY

From 2017 - 2018, IndyGo developed its 10-year Strategic Plan. IndyGo wants to ensure all employees better communicate and collaborate to connect our community to economic and cultural opportunities through safe, reliable, and accessible mobility experiences. At IndyGo, we believe in mobility for all.

WHY UNDERTOOK

THIS WORK

Mission, vision, and values statements as well as strategic plans determine a company's direction, beliefs, and future. Developing Mission, Vision, and Values will help IndyGo solidify and elevate its brand, while the strategic planning process will provide an organizational roadmap for an evolving agency.

The Strategic Plan will establish short-range goals along with a list of priorities for programs, projects, and processes to be implemented within the 2019 - 2029 timeframe. The goal of this process is to improve IndyGo's internal culture and to create a plan that focuses our time, energy, resources, and funding as efficiently as possible as we roll out the Marion County Transit Plan and beyond.

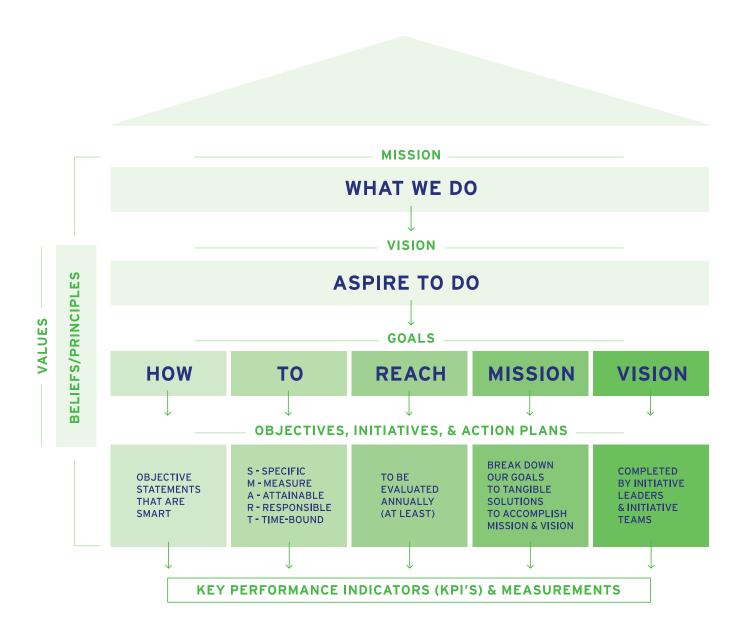






PHOTOS | TOP: OPERATOR MIKE PARRISH | LEFT: DJ & FORMER OPERATOR FREDDY FRESH | RIGHT: OPERATOR ROY DISHNO

MISSION, VISION, VALUES & GOALS



MISSION

To connect our community to economic and cultural opportunities through safe, reliable, and accessible mobility experiences.

VISION

Advancing mobility as a catalyst for success.

VALUES

- Accountability
- Diversity
- Safety
- Teamwork
- Respect
- Excellence

GOALS

- Align to the customer perspective.
- Maximize partnerships.
- Foster a culture that is employee-centric and collaborative.
- Innovate and leverage best practices.
- Establish and sustain a performance-driven organization.

ENGAGEMENT PROCESS

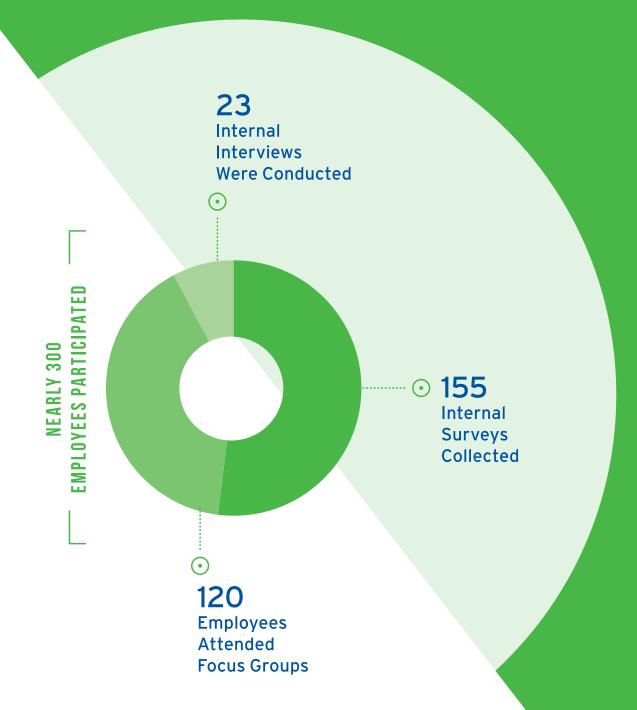
IndyGo's Board of Directors approved a contract with MGT Consulting at the August 2017 Board of Directors meeting. MGT has more than 40+ years of strategic planning experience in the public and non-profit sector. MGT assisted with communications, data gathering, analysis, and stakeholder facilitation. MGT met with Executive Team members and the Board of Directors January 2018 to outline the goals and necessary commitment for the Strategic Plan. Board members and the Executive Team walked away with the concept that all decisions and actions must reflect the Mission, Vision, and Values of the organization.

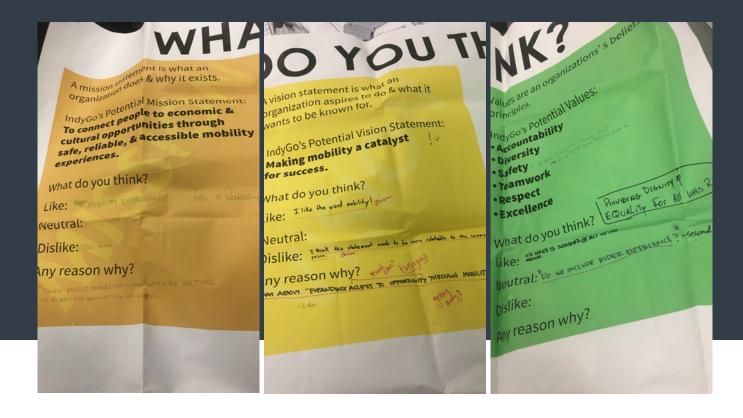
In order to foster both top-down and bottom-up commitment and engagement, the Strategic Plan Project Manager consulted Executive Leadership, Directors, and Managers to determine the 20-person Strategic Plan Steering Committee. The Committee was made up of employees throughout the organization with the intent of having a representative from every department and every role at IndyGo. The first monthly meeting with MGT and the Strategic Plan Steering Committee was December 2017.

MGT reviewed existing relevant studies for background, hosted kick-off meetings for all IndyGo employees.¹ The Strategic Plan kick-off meetings for all IndyGo employees, local Amalgamated Transit Union 1070 (ATU), and Mobility Advisory Committee (MAC) took place November 2017. There were nearly 100 voluntary attendees. Attendees learned the goals of the Strategic Plan, timeline, where they fit into the plan, and why their engagement and buy-in was vital to the plan's success.

In February and March 2018, MGT conducted an online and paper survey for IndyGo's employees and contractors (located on pages 36-37), asking for feedback and input on IndyGo's current and future priorities in addition to what IndyGo does well and how IndyGo can improve. MGT offered one-on-one private interviews in addition to focus groups.

¹ Materials included for background: CVR brand research, Internal survey results, 2015 Public involvement program, 2016 On Board Study, Fare Studies, IndyGo's 2015 Comprehensive Operational Analysis, The Central Indiana Transit Plan (including the Marion County Transit Plan), Travel Training Materials, Annual Internal Training Materials, and ADA paratransit Review.





PROCESS CONT.

MGT also conducted external interviews and focus groups, which included IndyGo's Board members, MAC members, and Union representatives, along with external stakeholders, such as Indianapolis Library, local Young Men's Christian Association (YMCA), City County Councillors, Indianapolis Metropolitan Planning Organization (MPO), city officials, Chamber members, Metropolitan Indianapolis Board of Realtors (MIBOR), and American Association of Retired Persons (AARP).

MGT captured this data, analyzed it, compared their findings to transit agencies throughout the nation, and came to the Strategic Plan Steering Committee with its reoccurring themes, conclusions, and recommendations late March/April 2018.² The Steering Committee examined this information, built consensus amongst themselves, and shared their Mission, Vision, Values, and Goals recommendations with the Executive Team May 2018.

During this time, employees were engaged and asked their thoughts on the working Mission, Vision, Values, and Goals by the Strategic Plan Steering Committee. Their feedback via online surveys, email, face-to-face conversations, and interactive bulletin boards (above) was brought into these discussions.

Late December 2018, IndyGo's Executive Team chose who they would like to lead and implement these Goals, Objectives, and Initiatives. Butler University's Executive Education Team developed a 20+ hour intensive change management experiential curriculum for those leaders to help navigate the enactment and execution process. The Executive Team will serve as a resource and ensure these leaders have the time, direction, funding, manpower, and necessary assistance required to be successful.

The Strategic Plan Steering Committee and Executive Team asked Butler University's Executive Education Team to help facilitate Strategic Planning discussions beginning July 2018 and the meeting frequency increased.

August 2018 IndyGo's Mission, Vision, Values, and Goals were affirmed. From September - November, Executive Leadership and the Steering Committee broke out in 5 Pods, each representing a Goal. These Pods began determining their Goal's Objectives and Initiatives with realistic metrics and timeframes.

The Executive Leadership Team identified co-workers who will be able to assist these leaders because of their passion, knowledge, expertise, or connection to their everyday work. The Butler Executive Education Team will continue its Leadership Development Program Cohorts with IndyGo, which will support future Strategic Plan leaders as they develop the skills to be successful in Strategic Plan implementation and execution.

STRATEGIC PLAN TIMELINE



2019 - 2029 STRATEGIC PLAN /

STRATEGIC PLAN STEERING COMMITTEE

Strategic Planning Steering Committee Members were determined by the Project Manager with guidance from Directors and Managers, and the ATU leadership with continued commitment to full agency representation. Individuals in unique roles at IndyGo were consulted to ensure they felt their voices and perspectives were being represented, heard, and acknowledged. Factors included tenure at IndyGo, role at IndyGo, attitude, and reputation within the IndyGo community.

A final list was discussed with each Vice President individually to ensure they were aware of the supplementary time commitment and responsibility this employee would add to their existing work duties. IndyGo President and CEO, Mike Terry, sent the invitations to potential participants and outlined this "demanding and rewarding opportunity that will be vital in shaping IndyGo's success in the coming decade and beyond":

EXPECTATIONS OF A STEERING COMMITTEE MEMBER

Attend scheduled meetings and provide additional support outside of scheduled meeting times.

Serve as an ambassador and champion of the Strategic Plan (share updates, answer questions, engage and be supportive of the Strategic Plan).

Provide honest and candid feedback throughout the process.

Be open to change and focus on the future of IndyGo in the next 10, 20, and 30 years as we create a "living" Strategic Plan.

Serve as an active participant in meetings and provide input on key elements such as Mission, Vision, Values, Objectives, Goals, etc.

Lead, form, and facilitate subcommittees.

Perform tasks and expectations as decided by the Committee.

Represent Union and IndyGo coworkers' needs.

STRATEGIC PLAN STEERING COMMITTEE MEMBERS

MEMBERS		
NAME	DEPARTMENT	TITLE
Annette Darrow	Planning	Director of Service Planning
Arthurene Thompkins	Operations	Professional Coach Operator
Ben Allen	Maintenance	Warehouse & Distribution Supervisor
Brian Clem	Operations	Risk & Safety Manager
Chauncyia Coleman	Public Affairs	Manager of Customer Service
Hardi Shah	Finance	Director of Budget
John Marron	Planning	Director of Strategic Planning
Joseph Dailey	Maintenance	Defect Mechanic
Kammie Dixon	Operations	Manager of Transportation
Kevin France	Maintenance	Defect Mechanic
Kylee Garrett	Operations	Professional Coach Operator
Marcus Burnside	IT	System Administrator
Marilyn Sadler	Legal	Director of Compliance & Civil Rights
Moctar Gueye	Operations	Operations Supervisor
Nathan Lee	Maintenance	Director of Preventive Maintenance & Repairs
Norm Russell	Maintenance	General Laborer
Paula Haskin	Paratransit	Director of Flexible Services/Contract Services
Romona Camarata	HR	Manager of Learning & Development
Ron Duncan	Maintenance	HVAC/Electrical Mechanic
Rose Anderson	Operations	Professional Coach Operator
Teresa Boone	HR	Director of Employee Services
Tim Cox	Planning	BRT Integration Specialist

^{*}Some of these employees are now in different positions, these are the positions they held while on the Strategic Plan Steering Committee.



SURVEY, INTERVIEW, & FOCUS GROUP FINDINGS

The following major themes resulted from the internal and external surveys, focus groups, interview analysis, and peer review.

INDYGO ORGANIZATION CULTURE & WORK ENVIRONMENT

External stakeholders shared positive features and opportunities for improvement.

Internal employees shared positive features and opportunities for improvement regarding:

- Job Tenure
- Job Duties
- Union vs. Non-Union
- Diversity
- Inclusion

Perceptions about communication influence the workplace and work environment.

Some employees feel disenfranchised, unappreciated, and believe they are not treated fairly or with respect.

Most employees feel that IndyGo is a good place to work, but significant improvements must be made to feel valued and respected.

There are multiple "cultures" within IndyGo which shape and influence IndyGo's overall culture.

INDYGO OPERATIONS

IndyGo compares favorably with some of its peers on certain benchmarks.

 Peers tend to be more proactive in using technology to improve customer service and customer satisfaction. (e.g., Mobile Ticketing, Real Time, bus tracking, apps).

The Marion County Transit Plan is recognized as a key feature in IndyGo's future.

- Excitement, skepticism, and/or reservation is influenced by:
 - Knowledge of the Plan and its Implementation
 - Direct/Indirect Impact on Job Duties and Responsibilities
 - · Their Organizational Unit

operating in Silos Poor Communication Lack of Collaboration Lack of Teamwork

There are very strong perceptions about

a disconnect between planning and execution (in the trenches work) which

Improving paratransit services is a huge concern for those who rely on those services.

Supervision and management of employees significantly influences opinions and perceptions regarding:

- Trust
- Equity and Fairness
- Disparate Treatment Relative to Disciplinary Actions
- Training
- On-Boarding
- Union Dynamics
- Caring about Employees





REPUTATION & IMAGE

There is excitement about IndyGo and the Marion County Transit Plan, as well as skepticism and concerns about whether IndyGo can deliver.

There are internal and external opinions about the IndyGo's "brand" and whether it has outlived its usefulness.

- Some employees are reluctant to mention they work for IndyGo.
- Some question if IndyGo can outlive its past bad press.

There is no single attitude regarding IndyGo's reputation and image in the community.

- Some view IndyGo solely as a transportation option for lowincome people.
- Others view it as a public utility with widespread implications on the quality of life in the region.

There are questions about whether IndyGo has the necessary political savvy to be successful in the future.

AFFIRMATION PROCESS

Before the Strategic Plan Steering
Committee and Executive Team broke
out into Pods, the Project Manager and
Butler Executive Education worked to build
consensus and affirm the Mission, Vision,
Values, and Goals. The joint meetings
helped break down silos, build up trust and
understanding, and work together to keep
the Strategic Plan moving forward.

Butler Executive Education designed and instituted an affirmation process, which were used to move forward with the Mission, Vision, Values, and Goals. Later each Pod suggested Objectives and Initiatives for their Goal. These rankings were anonymous (see page 38 to view the Affirmation Activity).

With this tool, the VPs and Strategic Plan Steering Committee were able to provide feedback, vote, and affirm the Mission, Vision, Values, and Goals. This allowed them to address concerns and move forward in the Strategic Planning process.





IMPLEMENTATION PROCESS

RESPONSIBILITY ASSIGNMENT MATRIX (RACI)

With the help of Butler Executive Education, the Strategic Plan Steering Committee and Executive Team developed a Responsibility Assignment Matrix to determine roles and responsibilities for completing, affirming, and executing the Strategic Plan. RACI stands for Responsible, Accountable, Consulted, and Informed.

STAGE	DEFINITION
Develop the Strategic Plan	Where we are in the process right now?
Affirm the Strategic Plan	Answers "who calls it done?"
Communicate the Strategic Plan	Roll out the plan through change management and communication.
Oversee the Plan's Execution	Oversight and management of the overall strategic plan.
Complete the Planned Activities	The execution of the initiatives. "Get the work done."
Report on Progress and Outcomes	Informing stakeholders of status/results.
Reassess & Update/Modify the Plan	Updating the Strategic Plan as a "living document."

ABBR	TITLE	DEFINITION
BOARD	Board of Directors	The group of officers and/or directors and/or advisors that have the role of overall company governance or advice/counsel to the organization.
CEO	Chief Executive Officer	This is the top leader of the organization with ultimate accountability to the Board of Directors or shareholders or stakeholders (and the company).
VP	Vice President	These are key executives in the company that lead various strategic and functional departments or areas of business.
SC	Steering Committee	The group of individuals formed from across the organization to help accomplish a short term objective (including the Strategic Plan Manager, assigned executives, and employees).
SPM	Strategic Plan Manager	The individual selected to help guide, lead, facilitate, and coordinate the Strategic Planning process.
SP	Sponsors	The individual or individuals selected to spearhead, drive, oversee, and cheerlead an assigned/selected goal and the objectives and initiatives within them.
IL	Initiative Leads	The individual or individuals designated to oversee the execution of specific initiatives with the guidance of the appropriate sponsors.
IT	Initiative Team	The group of individuals formed from across the organization to help the Initiative Leads accomplish initiatives.
Е	Employees	The remainder of the company's employees that are not represented by one of the roles noted above,
СР	Customers & Partners	Those that purchase, utilize, advocate, or work alongside the products and services offered and delivered by the company.
А	Strategic Plan Ambassadors	Those who aren't leading specific initiatives, objectives or goals, but serve by communicating, advocating, and rallying others for the Strategic Plan.





AFFIRMATION PROCESS CONT.

ABBR	ROLE	DEFINITION
R	Responsible	Performs; does the work. Boots on the ground.
А	Accountable	Gives the final "stamp of approval."
С	Consulted	Proactively asked for feedback and input.
I	Informed	Retroactively receives communication on the outcomes, results, decisions, actions, status, and direction.

STAGE	RESPONSIBLE	ACCOUNTABLE	CONSULTED	INFORMED
Develop the Strategic Plan	SPM, VP, SC	CEO	BOARD, E (some)	CP, E (all)
Affirm the Strategic Plan	VP	CEO, BOARD	SPM, SC	E (all), CP
Communicate the Strategic Plan	SPM, VP/SP, SC, A	CEO	E (some)	BOARD , E (all), CP
Oversee the Plan's Execution	SPM, IL	CEO, VP/SP	E (some)	E (all), CP, A, BOARD
Complete the Plan Initiatives	IT, IL	VP/SP	SPM, E (some), CP (some), CEO	E (all), CP, A, BOARD
Report on the Progress Towards Goals	IT, IL, A	VP/SP	SPM, E (some), CEO	E (all), CP, BOARD
Re-assess and Update/Modify Strategic Plan	SP/VP, IL	CEO, BOARD	SPM	E (all), CP, A

^{*}Reassessing, updating, and modifying the Strategic Plan for Board approval will be at the Mission, Vision, Values, or Goals level.

POD PROCESS

In September 2018, the Executive Team and Strategic Plan Steering Committee were asked to reflect on the five Goal areas and think about the top three they were most passionate about. From their top three, they broke out into Pods to work on identification of SMART (Specific, Measurable, Achievable, Relevant, and Time-bound) Objectives and Initiatives within each Goal area.

From September - November, each Pod worked on preparing their refined goal, refined list of strategic Objectives, and initial lists of Initiatives within each Objective. They were responsible for gathering input and reactions from their co-workers. In November, these Pods presented their Goals, Objectives, and Initiatives to be affirmed by the group.

Though most of the Objectives and Initiatives scored high, it was ultimately determined the Leaders identified by the Executive Team will have the final say on the Objectives and Initiatives metrics and timeline.





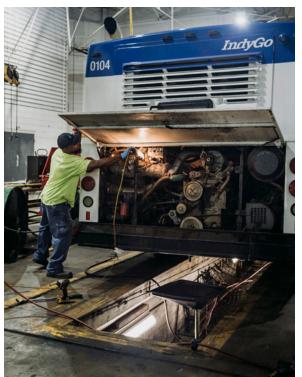
POD MEMBERS

NAME	GOAL/POD	DEPARTMENT	TITLE
Annette Darrow	Culture	Planning	Director of Service Planning
Hardi Shah	Culture	Finance	Director of Budget
Moctar Gueye	Culture	Operations	Operations Supervisor
Romona Camarata	Culture	HR	Manager of Learning & Development
Ron Duncan	Culture	Maintenance	HVAC/Electrical Mechanic
Roscoe Brown Jr.	Culture	Operations	Vice President of Operations & Chief Operating Officer
Bryan Luellen	Customer	Public Affairs	Vice President of Public Affairs
Chauncyia Coleman	Customer	Public Affairs	Manager of Customer Service
Kammie Dixon	Customer	Operations	Manager of Transportation
Kylee Garrett	Customer	Operations	Professional Coach Operator
Nancy Manley	Customer	Finance	Vice President of Finance & Controller
Ben Allen	Innovation	Maintenance	Warehouse & Distribution Supervisor
Marcus Burnside	Innovation	IT	System Administrator
Nathan Lee	Innovation	Maintenance	Director of Preventive Maintenance & Repairs

NAME	GOAL/POD	DEPARTMENT	TITLE
Paula Haskin	Innovation	Paratransit	Director of Flexible Services/ Contract Services
Phalease Crichlow	Innovation	HR	Vice President of Human Resources
Tim Cox	Innovation	Planning	BRT Integration Specialist
Jill Russell	Partnerships	Legal	General Counsel
Joseph Dailey	Partnerships	Maintenance	Defect Mechanic
Justin Stuehrenberg	Partnerships	Planning	Vice President of Planning & Capital Projects
Mike Terry	Partnerships	CEO	President & CEO
Norm Russell	Partnerships	Maintenance	General Laborer
Teresa Boone	Partnerships	HR	Director of Employee Services
Brian Clem	Performance	Operations	Risk & Safety Manager
John Marron	Performance	Planning	Director of Strategic Planning
Marilyn Sadler	Performance	Legal	Director of Compliance & Civil Rights
Rich Joseph	Performance	IT	Vice President of Technology/ Chief Information Officer
Rose Anderson	Performance	Operations	Professional Coach Operator







2019 - 2029 STRATEGIC PLAN /

OBJECTIVES & INITIATIVES

As mentioned, the Pods began working through each Goal's Objectives and Initiatives, but it is the Leaders identified by the Executive Team who will take these Objectives and Initiatives to the next level with timelines and metrics.

GOALS

Align to the customer perspective.

These Objectives & Initiatives include creating or refining the following programs and processes: hiring & recruitment, customer service calls, CRM, secret shopper program, customer service philosophy, shadowing program for employees, and customer service training for all employees.

Maximize partnerships.

These Objectives & Initiatives include creating or refining the following programs and processes: IPS partnership, Lyft Pilot, RFP process, partnerships with educational institutions for training programs, and mentorship programs.

Foster a culture that is employeecentric and collaborative.

These Objectives & Initiatives include creating or refining the following programs and processes: communication,

collaboration, team building, evaluations, training & development, annual culture survey, and recognition programs.

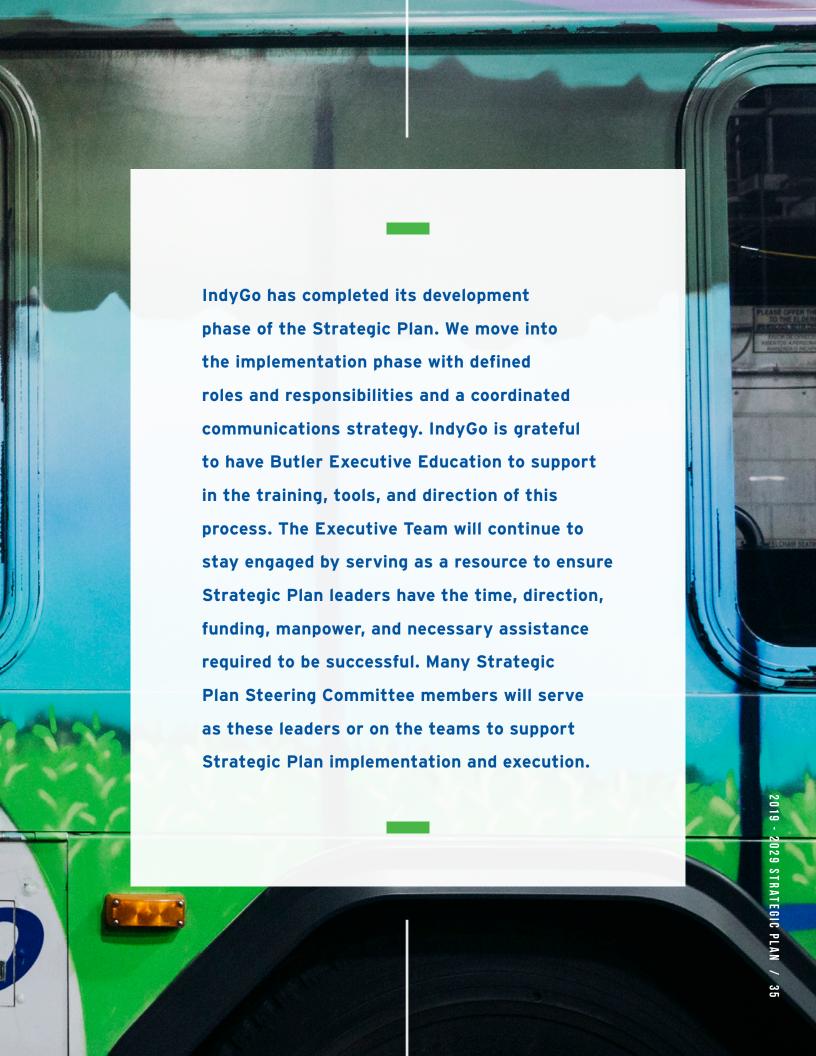
Innovate and leverage best practices.

These Objectives & Initiatives include creating or refining the following programs and processes: Mobile application, customer surveys, Wellness Clinic, and electric vehicles, and learning from industry peers as well as Megabus, Lyft, Uber, Airlines, Charter buses, USP, USPS, AMTRAK, and Bus Tour Agencies.

Establish and sustain a performancedriven organization.

These Objectives & Initiatives include creating or refining the following programs and processes: Storytelling with data, open access to data, and KPIs.





HELP SHAPE THE FUTURE OF INDYGO



TURN IN YOUR SURVEY IN A LOCK BOX LOCATED IN THE LOUNGES BY FRIDAY, MARCH 2 AT MIDNIGHT.

This survey is **anonymous**. Thank you for your time & thoughtful responses.

Questions? Contact Diana Goldstein at MGT Consulting Group - dgoldstein@mgtconsulting.com

1. What does IndyGo do <u>wel</u>	?		
2. What could IndyGo do <u>bet</u>	ter?		
3. What excites you the mos	t about IndyGo's <u>future</u> ?		
-		orities now & in the next 5 – 10 yea	nrs?
Now: 1) In 5 – 10 years: 1)			

5. Put an "X" in the box that best fits your feelings towards IndyGo's <u>current work environment</u>.

Question:	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree	Don't Know
IndyGo is a great place to work.						
IndyGo is good place for career advancement.						
IndyGo is responsive to employee needs.						
IndyGo has a strong culture of cooperation & teamwork.						
I would recommend employment at IndyGo.						
Riders generally have a positive experience with IndyGo.						
IndyGo has a good reputation in the community.						
IndyGo is responsive to community needs.						
IndyGo actively engages with communities & businesses.						
The Marion County Transit Plan will position IndyGo for success in the future.						
IndyGo creates & maintains a culture that is diverse, respectful, inclusive, & equitable.						

Question:	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree	Don't Know
Communication between departments is good.						
Communication between upper management & employees is good.						
Communication between IndyGo & the Union is good.						
Communication between IndyGo & the community is good.						
I can freely voice my opinions & viewpoints.						
My input is encouraged & taken seriously.						

7. What priorities should IndyGo focus on in the <u>future</u>? Put an "X" for up to <u>5 choices</u>.

Х	Future Priorities:	Comments:
	Open to change.	
	Become more forward thinking & progressive.	
	Reshape & change IndyGo's overall image.	
	Increase marketing & branding.	
	Responsive to customer expectations & needs.	
	Consistently provide efficient, reliable, & accessible transportation.	
	Follow-through on commitments made to employees & the community.	
	Establish employee support & buy-in.	
	Provide organizational leadership.	
	Operate & function as "one team."	
	Ensure that all employees are valued & treated with respect.	
	Offer adequate facilities & infrastructure.	

, ,	,	ndyGo? Please check o 11 – 25 years	ne. 26 years or more				
9. What did we miss	9. What did we miss? Please share it with us!						

Thank you again for your time & honesty, we greatly appreciate your input!

AFFIRMATION ACTIVITY

Rank your degree of support/enthusiasm for each element as drafted and offer suggested improvements/edits as desired.

Not Supportive:

I would have a very difficult time supporting the current version of this element as it's drafted.

Indifferent:

I would have a tough time supporting the current version of this element, but I'm indifferent to it and I wouldn't argue it either.

Lukewarm:

I would support the current version of this element, but I am lukewarm on it.

Supportive:

I would support the current version of this element, and I would voice my support and rally others.

Enthusiastic:

I would heartily and enthusiastically support the current version of this element and rally others to it.

PHOTOS | EFT TO RIGHT: TAMANIKA MORROW, DJ FREDDY FRESH, REGGIE TAYLOR, SADE SUI STEPHANIE HOLMAN, JEFF HOWARD, TONY HURD, LAKISHA CARPENTER, JEFF HAYES



